



EGM (Equity Group of Michigan, LLC) offers comprehensive **Commercial Real Estate and Merger & Acquisition Services** to speed up the process of selling your business. When you decide to sell, consider the benefits of hiring a qualified, experienced, knowledgeable broker. We have served companies of all shapes and sizes over the years. When you're selling your business, experience counts!

## Electrical & Consumables Distributor & Assembler West Michigan- For Sale

This Michigan-based profitable, well-organized, well-managed electrical components and consumables distributor has supplied Michigan manufacturers since 1993. They distribute an extensive product line, including fuses, cables, batteries, circuit breakers, wire assemblies, and switches, to a broad mix of industrial OEMs and subcomponent manufacturers. They also perform assembly work. The company is well known and respected within the industry for its quality and service and takes pride in offering only the best name brands to its clients.

The company has dedicated, long-term and dedicated personnel who have been instrumental to the company's growth and success. The business has grown through long-term relationships with an established base of industrial clients and word of mouth. The knowledgeable sales team's local presence and ability to meet customers face-to-face sets them apart from the competition.

The company operates from a 16,000-square-foot facility in a desirable Michigan business park near multiple major highways. The facility is in excellent condition, with floor space for additional growth and further footprint expansion.

**Annual Sales Exceed \$3,000,000**

## Highly Profitable Underground Utility Contractor for Sale- Michigan

This company has been a full-service and well-established underground utility contractor in business since the 1990s. The company team has extensive knowledge and experience and provides Directional Drilling for fiber optics and Power Cable Utility installation. The company serves industrial, municipal, and commercial markets and operates several complete drilling crews.

Over the years, the company has earned a reputation for quality and is known as a Tier 1 Utility Contractor. The company enjoys limited marketing as it benefits from an excellent reputation for its high-quality work and long-term client relationships. The company also benefits from multi-year long-term utility contracts and loyal repeat clients.

The company is highly profitable and well-positioned as a market leader with high-quality clients.

This business is positioned in a solid market in both economic growth and recessionary times, as there is more long-term work than available companies with well-trained crews to meet the demand. *This company is truly a turn-key opportunity.*

**Annual Sales Exceed \$10,000,000**



**Meet Rob Anderson, Founder of EGM-** Rob is the president/CEO and Principal Associate Broker of the Equity Group of Michigan, LLC. Rob holds a Bachelor's in Business Management-Accounting from Grand Valley State University. He also has attended several post-graduate and continuing education workshops concerning Business Law, Financial Transactions, and Accounting. Rob is an IBBA, M&A Source, CARWM, and Michigan Petroleum Association member.

Rob has been involved in various business ventures and served as an expert in various business-related transactions. These include litigation support, raising capital, helping a company with the wind-up, and dissolution of the business. In addition, Rob brings several years of hands-on experience with sales, management, marketing, advertising, and financial management. As a result, Rob has developed an intrinsic ability to utilize skills and resources and build upon them to create a positive, productive work environment during these business opportunities. Rob focuses on EGM's Clients and has been involved in over 200 business transactions.

Rob has been married to his wife, Lisa, for 25 years this year, and they have two sons, Jacob, and Tyler. The family resides in Grandville, MI. Rob and Lisa attend Ada Bible Church, and their children attend Byron Center High School and Michigan State University. Rob enjoys spending time with his family, reading, traveling, and sports. Please feel free to contact Rob at 616.710.0021 or rob@equitygroupmi.com.